Heat Up St. Louis, Inc.
2015/2016 Approved Operations Budget

	June 2015	July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016	Total	
Revenues														
Public Donations	$ -	$ 4,000	$ 4,000	$ -	$ -	$ 5,000	$ 14,000	$ 9,500	$ 153,500				$ 190,000	
City Utility Grants	$ -	$ 31,000	$ -	$ 67,000	$ -	$ -	$ -	$ 47,000	$ -	$ 67,000	$ 75,000		$ 287,000	
Corporate/Board Grants	$ 38,500	$ -		$ 38,500	$ 140,000	$ -	$ 17,500	$ -	$ -	$ -	$ -	$ 48,500	$ 283,000	
Total Revenue	$ 38,500	$ 35,000	$ 4,000	$ 105,500	$ 140,000	$ 5,000	$ 31,500	$ 56,500	$ 153,500	$ 67,000	$ 75,000	$ 48,500	$ 760,000	
Expenses														
Utility MO/IL Assistance Grants	$ 15,000	$ 12,000	$ 18,000	$ 9,000	$ 136,000	$ 18,000	$ 18,000	$ 23,000	$ 23,000	$ 9,000	$ 8,000	$ -	$ 289,000	
Utility Assistance, City Grants	$ 32,000	$ 30,000	$ 30,000	$ 10,000	$ 50,000	$ 10,000	$ 10,000	$ 27,000	$ 14,000	$ 10,000	$ 10,000	$ 10,000	$ 243,000	
Accounting*	$ 670	$ 670	$ 670	$ 670	$ 670	$ 670	$ 670	$ 4,500	$ 670	$ 670	$ 2,300	$ 670	$ 13,500	*
Utility Advocacy*	$ 175	$ -	$ -	$ -	$ 300	$ -	$ 150	$ -	$ -	$ 180	$ -	$ 275	$ 1,080	*
Consultant/Management Fees*	$ 4,600	$ 4,600	$ 4,600	$ 4,600	$ 4,600	$ 4,600	$ 4,600	$ 4,800	$ 4,800	$ 4,800	$ 4,800	$ 4,800	$ 56,200	*
Office Manager/Coordinator*	$ 1,200	$ 1,200	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 1,400	$ 16,400	*
Outreach/VOLS Print*	$ -	$ 3,000	$ -	$ -	$ 2,750	$ -	$ 1,400	$ -	$ 1,400	$ -	$ 6,000	$ 1,400	$ 15,950	*
Promotions/PSA (Video & Audio)*	$ -	$ -	$ -	$ -	$ 300	$ -	$ 900	$ 675	$ -	$ -	$ -	$ 1,100	$ 2,975	*
Website & Domain Fees*	$ -	$ -	$ 225	$ -	$ -	$ -	$ -	$ -	$ 225	$ -	$ 165	$ -	$ 615	*
Awards/Meetings*	$ -	$ -	$ -	$ 1,755	$ -	$ 1,755	$ -	$ 855	$ -	$ 450	$ -	$ 4,050	$ 8,865	*
Credit Card/Bank Charges*	$ 415	$ 415	$ 500	$ 500	$ 500	$ 500	$ 500	$ 500	$ 500	$ 500	$ 500	$ 500	$ 5,830	*
Office Expenses*	$ 350	$ 350	$ 400	$ 400	$ 400	$ 400	$ 400	$ 400	$ 400	$ 400	$ 400	$ 400	$ 4,700	*
Rent & Storage*	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 340	$ 4,080	*
Postage & Delivery*	$ 175	$ 300	$ 175	$ 250	$ 200	$ 500	$ 500	$ 1,350	$ 500	$ 1,500	$ 175	$ 100	$ 5,725	*
Telephone Hotline*	$ 400	$ 700	$ 600	$ 500	$ 250	$ 350	$ 300	$ 400	$ 475	$ 350	$ 300	$ 250	$ 4,875	*
Fundraising Expenses*	$ -	$ -	$ -	$ -	$ -	$ 8,500	$ -	$ -	$ -	$ -	$ -	$ -	$ 8,500	*
Total Expenses	$ 55,325	$ 53,575	$ 56,910	$ 29,415	$ 197,710	$ 47,015	$ 39,160	$ 65,220	$ 47,710	$ 29,590	$ 34,380	$ 25,285	$ 681,295	
Excess of Revenue Over Expenses	$ (16,825)	$ (18,575)	$ (52,910)	$ 76,085	$ (57,710)	$ (42,015)	$ (7,660)	$ (8,720)	$ 105,790	$ 37,410	$ 40,620	$ 23,215	$ 78,705	

* These expenses are underwritten with special grants and Board donations.