

## Heat Up St. Louis, Inc. 2015/2016 Approved Operations Budget

	<u>June 2015</u>	<u>July 2015</u>	<u>August 2015</u>	<u>September 2015</u>	<u>October 2015</u>	<u>November 2015</u>	<u>December 2015</u>	<u>January 2016</u>	<u>February 2016</u>	<u>March 2016</u>	<u>April 2016</u>	<u>May 2016</u>	<u>Total</u>
<b>Revenues</b>													
Public Donations	\$ -	\$ 4,000	\$ 4,000	\$ -	\$ -	\$ 5,000	\$ 14,000	\$ 9,500	\$ 153,500				\$ 190,000
City Utility Grants	\$ -	\$ 31,000	\$ -	\$ 67,000	\$ -	\$ -	\$ -	\$ 47,000	\$ -	\$ 67,000	\$ 75,000		\$ 287,000
Corporate/Board Grants	\$ 38,500	\$ -	\$ -	\$ 38,500	\$ 140,000	\$ -	\$ 17,500	\$ -	\$ -	\$ -	\$ -	\$ 48,500	\$ 283,000
<b>Total Revenue</b>	\$ 38,500	\$ 35,000	\$ 4,000	\$ 105,500	\$ 140,000	\$ 5,000	\$ 31,500	\$ 56,500	\$ 153,500	\$ 67,000	\$ 75,000	\$ 48,500	\$ 760,000
<b>Expenses</b>													
Utility MO/IL Assistance Grants	\$ 15,000	\$ 12,000	\$ 18,000	\$ 9,000	\$ 136,000	\$ 18,000	\$ 18,000	\$ 23,000	\$ 23,000	\$ 9,000	\$ 8,000	\$ -	\$ 289,000
Utility Assistance, City Grants	\$ 32,000	\$ 30,000	\$ 30,000	\$ 10,000	\$ 50,000	\$ 10,000	\$ 10,000	\$ 27,000	\$ 14,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 243,000
Accounting*	\$ 670	\$ 670	\$ 670	\$ 670	\$ 670	\$ 670	\$ 670	\$ 4,500	\$ 670	\$ 670	\$ 2,300	\$ 670	\$ 13,500 *
Utility Advocacy*	\$ 175	\$ -	\$ -	\$ -	\$ 300	\$ -	\$ 150	\$ -	\$ -	\$ 180	\$ -	\$ 275	\$ 1,080 *
Consultant/Management Fees*	\$ 4,600	\$ 4,600	\$ 4,600	\$ 4,600	\$ 4,600	\$ 4,600	\$ 4,600	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 4,800	\$ 56,200 *
Office Manager/Coordinator*	\$ 1,200	\$ 1,200	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 1,400	\$ 16,400 *
Outreach/VOLS Print*	\$ -	\$ 3,000	\$ -	\$ -	\$ 2,750	\$ -	\$ 1,400	\$ -	\$ 1,400	\$ -	\$ 6,000	\$ 1,400	\$ 15,950 *
Promotions/PSA (Video & Audio)*	\$ -	\$ -	\$ -	\$ -	\$ 300	\$ -	\$ 900	\$ 675	\$ -	\$ -	\$ -	\$ 1,100	\$ 2,975 *
Website & Domain Fees*	\$ -	\$ -	\$ 225	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 225	\$ -	\$ 165	\$ -	\$ 615 *
Awards/Meetings*	\$ -	\$ -	\$ -	\$ 1,755	\$ -	\$ 1,755	\$ -	\$ 855	\$ -	\$ 450	\$ -	\$ 4,050	\$ 8,865 *
Credit Card/Bank Charges*	\$ 415	\$ 415	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 5,830 *
Office Expenses*	\$ 350	\$ 350	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 400	\$ 4,700 *
Rent & Storage*	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 4,080 *
Postage & Delivery*	\$ 175	\$ 300	\$ 175	\$ 250	\$ 200	\$ 500	\$ 500	\$ 1,350	\$ 500	\$ 1,500	\$ 175	\$ 100	\$ 5,725 *
Telephone Hotline*	\$ 400	\$ 700	\$ 600	\$ 500	\$ 250	\$ 350	\$ 300	\$ 400	\$ 475	\$ 350	\$ 300	\$ 250	\$ 4,875 *
Fundraising Expenses*	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,500 *
<b>Total Expenses</b>	\$ 55,325	\$ 53,575	\$ 56,910	\$ 29,415	\$ 197,710	\$ 47,015	\$ 39,160	\$ 65,220	\$ 47,710	\$ 29,590	\$ 34,380	\$ 25,285	\$ 681,295
<b>Excess of Revenue Over Expenses</b>	\$ (16,825)	\$ (18,575)	\$ (52,910)	\$ 76,085	\$ (57,710)	\$ (42,015)	\$ (7,660)	\$ (8,720)	\$ 105,790	\$ 37,410	\$ 40,620	\$ 23,215	\$ 78,705

\* These expenses are underwritten with special grants and Board donations.